

## Summer '16 News

Quality, Reliability, Innovation...at the heart of everything we do

A year since the management buy-out, Vikoma continues to make substantial progress into new developments. Read about our new generation of Electro-Hydraulic Power Packs and Super Hi Sprint in this newsletter.

### Quicker, Safer, Easier

Save time and money as our world leading single point inflation boom gets even better with the launch of Super HI Sprint (Patent applied)

Developed in direct response to customer feedback, the Vikoma Super Hi Sprint Boom is the fastest containment boom to deploy on the market, taking **less than 20 minute to deploy 300m**. In addition to the rapid deployment time, the recent product developments have also improved the operational characteristics as well as enhanced safety features.

Super Hi Sprint Boom inflates from the reel end, allowing deployment by two people from just one vessel on route to a spill location.

With less operators and less personnel working between the reel and the water, Super Hi Sprint System provides substantial cost savings as well as safety benefits and allows use on small vessel of opportunity with short deck space.

The new valve design and deflation system enables recovery to be easier, quicker and safer. These new valves and deflation devices have reduced the **recovery time for a 300m boom system to under 30 minutes**.

With these latest developments Super Hi Sprint will save operators time and money when responding to spills and also when used for training, demonstrations and exercises.



## Electro-Hydraulic Power Packs... the next generation



Vikoma has been supplying power packs for use in wastewater treatment applications to refineries since the 1980's. Able to operate in high ambient temperatures and hazardous areas they have a design life typically of 25 years.

The new generation, designed and manufactured at our UK facility, encompasses proven technology and a quality build and flexibility and we are now able to offer with reduced lead times. Feedback from end users has been gathered to offer even better performance with Stainless steel pipework and pumps and control boxes positioned perfectly for maximum performance.

Lead times are minimised and quality maximised with our in house painting facility which can deliver to a Vikoma specification or to client defined specification.

Our in house engineering team has many years of experience in systems for hazardous areas and offer solutions to meet end user needs meeting required certification, such as ATEX and IECEx, within tight timescales. We are confident that we have the flexibility required to meet the technical specification of any end user.

Engineering Director Neil Plater at Vikoma said " Reliability and a proven design is essential for our customers and these power packs offer both."



### Exhibitions

Vikoma exhibited at Seawork in June which gave us opportunity to meet new and existing customers as well as many suppliers.

Super Hi Sprint deployment footage was shown continuously on screen generating a lot of interest. A Komara 7 head was also on display which was a great talking point with visitors asking about its functionality. The exhibition was well attended and gave Vikoma an excellent opportunity to promote both brand and products.

We are exhibiting at Oil Spill, India, 11th—12th August in Mumbai, where we will be showcasing our innovative products. Come and see on stand A8.

We look forward to seeing you there!



### Gary celebrates 25 Years at Vikoma ...

Gary Barnes, Quality and Technical Manager, is celebrating his 25th year at Vikoma. Starting his career with Vikoma as an industrial engineer, he has held management roles in Manufacturing, Quality, Health & Safety and he has seen many changes over the years!

Gary said " It's been a pleasure working at Vikoma, it's a really interesting place to work . I am enjoying developing new products and applications for our future"

### E-Shop ..... Coming Soon.

Building on the work done earlier this year , our E-Shop goes live this summer. Customer will be able to find absorbents, boom and skimmer spares and pods here.

Our worldwide partners now have a special portal containing access to tools to help support end customers.

The website was designed by a cross functional internal team together with an external partner. It follows a modern, easy navigation, user-friendly and content-rich experience with mobile device functionality.



### Commendation for training

Vikoma offers a complete service from design & manufacture through to commissioning and training end users.



We have an experienced commissioning team. Liam Russell and Paul Williams have recently been delivering training and commissioning packages for the oil spill response equipment provided

for a number of terminal installations in the Middle East. We are very proud to be in receipt of letters of commendation from our customers for the service provided. Well done Paul and Liam!



### Vikoma & Koseq announce international cooperation

Vikoma are pleased to announce a new working partnership with Dutch based equipment provider Koseq.

This new partnership combines the many years of experience held by both Vikoma and Koseq in equipment supply to the Oil Spill Industry.

The collaboration strengthens the range of solutions that Vikoma offer, and are now pleased to include the ViKoseq rigid sweep arm range and bow sweep range.

This joining of forces will better serve the customer base by offering a wider more diverse selection of response equipment whilst upholding the Vikoma values of innovation, quality and reliability.

Both companies have many years of experience and a proven track record of providing high quality oil spill solutions and will be developing new products together.



Karen Lucas, Managing Director at Vikoma said “We are excited and looking forward to working closely with Koseq and see significant benefits to our customers from having a single source, one-stop-shop solution for their oil spill requirements. The teams at Vikoma and Koseq share common values and are committed to working together to supply quality solutions”.

**Supporting our community.....**

**Noel Turner Physics Day , inspiring our next generation**

Vikoma recently supported the Noel Turner Physics Day at Cowes Enterprise College designed to inspire the younger generation into physics and technology careers. Led by Engineer, Andy Foster, Vikoma brought together an interesting, informative and fun stand that was enjoyed by students of all ages and parents throughout the day and evening.



Cornflour reacting to frequency change



Andy 'walking' on cornflour water

The theme of the stand centred on the viscosity of fluids and the approaches used in recovery. Demonstrations included using sub-woofer speakers and cornflour to show how base frequencies change the viscosity of fluids. In addition there was a demonstration on the force of fluids which included the use of a Vikoma neoprene tank filled with cornflour and water. Students were able to prove for themselves that it is possible to run on water! A fun, inspirational day was had by all.



Students testing viscosity

**Women in Leadership event at Ryde School**

Our Managing Director, Karen Lucas, participated in an evening event at Ryde School with other prominent business leaders, to inspire women and encourage young people aged over 14 to consider careers in leadership and discuss challenges faced. Attended mainly by young women, it was a chance for them to gain an insight into careers in leadership and to inspire our next generation through discussion and ideas.

Former BBC world news presenter, Nisha Pillai, facilitated



**Isle of Wight College Careers Fair**



Engineers Adam Shaw and Production Technician Kory Kullander, shared their experiences of working at Vikoma and helped students make informed career decisions at the I.O.W College Careers Fair. Held at

Northwood County Show Ground, the day consisted of 'speed networking' followed by presentations from companies present, regarding the history of each company as well as the benefits of apprenticeships. The careers fair then ensued with a super response to the Vikoma stand.

**Message from the Managing Director, Karen Lucas:**

One year on from our management buy-out, I am really proud to be leading our experienced and enthusiastic team into exciting times ahead. We have been listening to our customers and are now delivering product upgrades that make a great product even better. We have a reputation for providing the best equipment in our industry and we continue to work hard to keep that lead.



Thank you to all those who have contributed to this issue of the Vikoma newsletter. Please feel free to let Megan Macgregor know of upcoming events or recent achievements that would be worthwhile releasing in future issues.